A word is a sequence of elements of $(G-\{e\}) \cup(H-\{e\})$; it is reduced if no two adjacent elements are in $G$ or in $H$.

We will denote a word with commas:

$$
w=a_{1}, a_{2}, \ldots, a_{n}
$$

If $a$ and $b$ are both in $G$ or both in $H$, let $\overline{a, b}$ denote $a b$ if $a b \neq e$ and the empty word otherwise. By an immediate descendent of $w$ we mean a word obtained by replacing a subword $a, b$ by $\overline{a, b}$. By a descendent of $w$ we mean either $w$ itself or a word which can be reached from $w$ by a chain of immediate descendents.

Proposition If $x$ and $y$ are reduced descendents of $w$ then $x=y$.
Assuming the proposition, we define $w w^{\prime}$ (for reduced words $w$ and $w^{\prime}$ ) to be the reduced descendent of the word $w, w^{\prime}$. This is obviously associative, since $\left(w w^{\prime}\right) w^{\prime \prime}$ and $w\left(w^{\prime} w^{\prime \prime}\right)$ are reduced descendents of the word $w, w^{\prime}, w^{\prime \prime}$.

The proof of the proposition is by induction on the length of $w$. Let the chain from $w$ to $x$ (resp., $y$ ) begin with $x_{1}$ (resp., $y_{1}$ ), and let $x_{1}$ (resp., $y_{1}$ ) be obtained from $w$ by replacing $a, b$ by $\overline{a, b}$ (resp., $c, d$ by $\overline{c, d}$ ).

First we observe that if $x_{1}$ and $y_{1}$ have a common descendent $z$ then we are done, because if $u$ is the reduced descendent of $z$ then $u$ and $x$ are reduced descendents of $x_{1}$, so they are equal by the inductive hypothesis, and similarly $u=y$, so $x=y$.

If $a, b$ and $c, d$ are the same subword then $x_{1}=y_{1}$.
If $a, b$ and $c, d$ don't overlap, we obtain a common descendent $z$ by replacing $c, d$ in $x_{1}$ by $\overline{c, d}$.

If $a, b$ and $c, d$ overlap but are not the same subword, we may assume that $a$ is to the left of $c$ in $w$, and then $b=c$ and the triple $a, b, d$ is in $G$ or in $H$. There are four cases. If $a b \neq e$ and $b d \neq e$ then the word $z$ obtained from $x_{1}$ by replacing $a b, d$ by $\overline{a b, d}$ is a common descendent of $x_{1}$ and $y_{1}$. If $a b=e$ and $b d \neq e$ then $x_{1}$ is an immediate descendent of $y_{1}$. If $a b \neq e$ and $b d=e$ then $y_{1}$ is an immediate descendent of $x_{1}$. Finally, if $a b=e$ and $b d=e$ then $x_{1}=y_{1}$. This completes the proof.

